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## Agronomy Sales-Applicator

### Legacy Cooperative Overview:

Legacy Cooperative is a leading grain handling and agricultural/consumer retailer in North Central North Dakota. We operate from locations in Bisbee, Cando, Dunseith, Egeland, Overly, Perth, Rock Lake, Rolette, Rolla, and Wales North Dakota. Our services include Agronomy, Automotive Parts & Service, Convenience Stores, Energy, Ranch & Home, Lawn & Garden, and Grain Handling.

### Position Overview:

Legacy Cooperative has an exciting opportunity to work with our agronomy division sales team as an Agronomy Sales-Applicator. This position will work closely with the agronomy division team to build and grow market share in our trade territory. This position will report to the Cando Agronomy Location Manager.

### Essential Duties & Responsibilities:

- Application - Operates equipment designed for the spreading of fertilizer and spraying of chemicals.
- Quality - Demonstrates accuracy and efficiency in product application, record keeping, blending fertilizer and mixing chemicals.
- Educate patrons on products being applied to fields, techniques utilized, and how you can continue to support them with products and services.
- Assist the sales staff in ensuring orders are correct and patron needs are met.
- Perform warehouse work to including driving loader, forklift, mechanics, and maintenance.
- Lift & load up to 75lbs packages of crop protection products, 1-2 hours per day.
- Pick up and deliver product to customers as needed.
- Ability to work additional hours to meet business demands.

### General Duties & Responsibilities:

- Customer Service (Relations) - Ensures the highest quality customer experience. Is responsive and courteous.
- Image - Maintains a consistent company image both internally and externally during both business and non-business hours.
- Work Ethic - Demonstrates reliability, punctuality, efficiency and quality. Exercises entrepreneurial spirit for the success and growth of the company and self. Accepts empowerment, responsibility and accountability.
- Communication - Demonstrates ongoing communication with all levels and divisions of the company to enhance teamwork and effectiveness and alignment of company and division goals.
- Teamwork - Supports team objectives and efforts of others on the team. Encourages a spirit of inclusion, participation and belonging.
- Safety and Compliance - Contributes to a culture that ensures that all facilities, equipment and personnel adhere to federal and state safety and compliance regulations.

- Maintenance - Coordinates with operations manager(s) to ensure proper maintenance of property and equipment.
- Credit Policy - Enforces the credit policy of the company.
- Other Duties & Responsibilities as assigned.

**Basic Qualifications:**

- High school diploma or GED.
- Commercial driver's license (Class A) or ability to obtain **within 30 days**.
- HAZMAT, Tanker and Air Brake endorsements or ability to obtain **within 30 days**.
- Custom applicator's license.
- Working knowledge of MSDS labeling.
- Must pass pre-employment drug screening.
- Excellent written and verbal communication skills.

**Preferred Qualifications:**

- Previous experience as an Agronomy Sales-Applicator.
- Previous agricultural cooperative or agriculture related experience.

**Required Physical Demands:**

- While performing the duties of this job, the employee is regularly required to sit, stand, walk, bend, twist or lift objects up to 75 pounds.
- The employee may be required to climb or be at elevated heights to inspect facilities.

**Additional Details:**

- Legacy Cooperative is an equal opportunity employer and offers competitive salary and benefits. For more information about us, please visit us at [www.legacy-cooperative.com](http://www.legacy-cooperative.com).

**Receipt Acknowledgement:** \_\_\_\_\_

**SIGNATURE**

**DATE**