



Provide quality and competitive products and services that create value for our patrons

Fall 2026

LEGACY COOPERATIVE STAFF GO THE EXTRA MILE FOR YOU



Sean Slowinski, CEO

Every merger presents its own unique challenges. How we meet challenges depends on the tools we have at hand. The most important and

highly valued tools that any cooperative has is its employees. The recent merger between Farmers Union Oil of Devils Lake and Legacy Cooperative has proven without a doubt the value of our employees.

There have been challenges with the merger and our employees have stepped forward each and every time to meet those challenges. Employees from Farmers Union Oil of Devils Lake had to begin using the AGRIS accounting system used by Legacy Cooperative. This included the C-stores as well as the folks on the fuels and lubricant side.

This effort came to a head July 31 when all the Farmers Union Oil of Devils Lake employees switched over to AGRIS accounting. This should have answered the most asked question of the merger, "When can I start using my card at every Legacy Cooperative outlet?"

Although our employees had repeatedly asked and received assurance that even those without a new card would be able to use their old card at all locations through the end of August, as some of you found out, we were misled. The Farmers Union Oil of Devils Lake cards were not accepted by the system. While

we had sent letters to the 1,650 members with those cards, inviting them to get the new cards, many had not yet done so. Some forgot and others had simply not gotten around to it.

The newly merged staff which had been working so hard on integration wasted no time in ordering replacement cards for those without. Our vendors responded quickly, but it was still inconvenient for many. We truly appreciate all who understand and continue to do business with us. That you



want to continue doing business with your locally owned co-op is a huge win in my book.

Having employees who are willing to learn to use new software and systems is a huge win as well. Change can be hard, especially when the old ways worked fine. However, our newly merged team recognized it meant member/owners could check prices, review accounts, place orders, and settle accounts online through the Legacy Cooperative customer portal.

When you have team members who already

understand and can coach you through the process, change becomes easier. Employees experienced with the system stepped up to the plate. Although their plates are already full servicing member/owners, they continue to go the extra mile, working alongside, answering questions, and helping their new team members learn and adjust.

While the majority of these efforts related to energy and C-stores, there were some challenges in the agronomy area as well. We expanded seed and other agronomy services and expertise to the McVile area on short notice. Derek Briss did an amazing job, stepping in and stepping up to serve a previously underserved area.

Derek had already proven himself to farmers in the area, retaining their trust and building new relationships. Of course, he couldn't have done it without the close collaboration of other team members. From Agronomy Manager Joe Kremer and Seed Manager Trevor Darling to the truck drivers and accounting staff, the job got done, quickly and effectively.

These kinds of efforts and results don't just happen. It takes good people. People who exemplify professionalism, dedication, adaptability, and resilience. People who respect each other and their mission to serve Legacy Cooperative member/owners.

Going the extra mile is nothing new for our team, the combined staff of Farmers Union Oil of Devils Lake and Legacy

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Cooperative. It happens every time a train arrives at Bisbee. Whether it is a fertilizer train to be unloaded or a wheat train to be filled, our employees step up to get the job done. They may have spent the day delivering fertilizer or picking up grain or handling incoming grain at the terminal. It doesn't matter. There is a job that needs to be done and they do it.

Our significantly enlarged post-merger energy division is a great example of these same qualities. The growth and financial strength of Farmers Union Oil of Devils Lake was due to employees who care, who went the extra mile to serve their member/owners. The same was true of their counterparts at Legacy Cooperative pre merger. Now we are all part of a new team, a stronger and better team, delivering even better and more competitive products and services.

Improvements on the grain side include the four new 500,000-bushel bins at

Bisbee. All four are now in use, helping to ensure we can keep space open at our locations as a new crop comes off the field.

It is hard to believe work on the new bins started only a year ago, mid-August. Normally we budget about 18 months for a project like this one. To complete it in a year is pretty phenomenal.

A lot of credit goes to a really good construction crew. They worked around us as we continued our work.

One thing is certain at Legacy Cooperative, we are always looking for ways to improve and expand member/owner services. When we see the astounding response to our pop-up agronomy center at McVile, we recognize an opportunity and a responsibility to serve these new member/owners even better.

To do so, we have purchased 30 acres on the edge of McVile for a new and

expanded agronomy center. We are excited about what the future holds here.

Words like professionalism, dedication, adaptability, resilience, and respect are barely adequate to describe our employees and how they see their jobs. At a deep, but discernible level, what those attributes do is build trust. Our goal is to earn your trust through the work our employees do and the decisions we make on your behalf. To keep that trust, we need your help.

If something is not right, let us know. For our part, we will do our best to follow through on what we say we will do and deliver on our commitments. That is our keystone as this merger goes forward.

VIEW FROM THE BOARD



Dean Windjue

Change can be hard, but the time to change is when it seems like the right thing to do.

On our farm, we have made many changes over

the years. I began farming with my father and his brother and now farm with two cousins and a son-in-law starting to join the operation. After the late 1990s, we switched acres from sunflowers to corn, but it didn't work out. Later, as hybrids improved for our area, we tried again. It seemed like the right thing to do. Today, corn is our third largest crop. We've been growing it for 10 years.

As a Farmers Union Oil of Devils Lake board member for nine years, I looked at what was happening to other co-ops and, in many cases, they were getting swallowed up. They didn't change when they had the chance. When the opportunity to merge with Legacy Cooperative was presented to the board, it made sense. Neither cooperative needed to do it, but it was the right thing to do.

As a board member, I could see the merger made sense logistically on the energy side. There would be less crossover with fuel and propane trucks. With the merger, we have the potential to expand the fuel transport division and add good jobs in our communities. That helps not only our cooperative, but other businesses as well.

As a patronage holder, the merger also made sense. The merged organization is more diverse with a stronger base.

I encourage all member/owners to visit with their nearest Legacy Cooperative location manager about the opportunities for their farm. And if change seems like the right thing to do, it likely is.

THE LEGACY COOPERATIVE TEAM CONTINUES TO MERGE, LEARN, GROW, AND IMPROVE MEMBER/OWNER SERVICE

The merger between Legacy Cooperative and Farmers Union Oil of Devils Lake has brought new opportunities—and plenty to keep Tom Haahr, Legacy Cooperative's Chief Operating Officer, busy. As the two organizations merge, Haahr has gained a firsthand view of what's possible for Legacy Cooperative, its employees and its member/owners, offering an exciting glimpse into the cooperative's future.

"I couldn't be prouder of our team and the way they have come together," says Haahr. "It has been frustrating for everyone at times, but every single day, we have seen progress being made."

Months have passed since the member/owners of the two cooperatives voted to merge. However, the actual integration of how the two handled finance, human resources, supply chains, and sales has only recently been completed. Each used a different Enterprise Resource Planning (ERP) software platform.

The original Legacy ERP system, called AGRIS, was retained as it also handled grain, agronomy, energy, and retail. This required the original Farmers Union Oil of Devils Lake employees to adapt to a new system.

"We have people who used one system for 35 years or more and have embraced learning a new system," says Haahr. "At the same time, we have team members experienced with the retained system reaching out to help their new team members. Throughout the process, they continue to provide the high level of



The recent merger produced a total propane sales volume of around five million gallons. The combined storage assures member/owners of adequate supplies and increases leverage with suppliers.

service that member/owners of the original organizations have come to expect."

Throughout late winter and early spring, training sessions were held in groups, as well as one-on-one, with the original Legacy Cooperative staff assisting.

"It has been fun to watch as the new team works together on the transition," says Haahr. "New friendships formed as they bonded over the process."

By the end of August, the final ERP merger had taken place. This signaled the beginning of a new chapter of access for former Farmers Union Oil of Devils Lake member/owners.

"Our member/owners had been begging for years to be able to pay online," says Haahr. "Now that option and more are there with the Legacy Cooperative customer portal, AgVend. It is a great tool that will make their lives better. It also gives them another reason to do business with us, and that benefits the cooperative."

Haahr notes that the merger is good for employees as well. "Legacy Cooperative is a place where people want to come to build a career," says Haahr. "With our diversity, there are more opportunities to grow in those careers."

The merger has also provided new tools that increase employee efficiency and better serve all Legacy Cooperative member/owners. With propane sales expected to be around five million gallons this year, every delivery truck will be equipped with tablets and

new software.

"Federal law requires that regulators have to be changed out over time," says Haahr. "A software program called P3 will keep track of serial numbers of regulators and tanks and who has what equipment and when it needs to be replaced or upgraded."

As more member/owners install tank monitors, software will not only monitor tank volume but create routes for more efficient delivery. If a storm is coming and tank volume is low, it will suggest a fill.

"The software has been available, but with our combined volume, it is more attainable for the future," says Haahr. "The more efficient we become, the lower the price we can offer while still providing member/owners great service."

LEGACY COOPERATIVE AGRONOMY IS READY AND WILLING TO DO WHAT YOU NEED DONE!

Legacy Cooperative Agronomy staff went the extra mile this past spring, delivering the fertilizer, seed, and other inputs member/owners needed. Using the Winfield United Secure finance program and John Deere Financial, member/owners received \$58 million in inputs. Delivering those inputs required long days by dedicated staff.

"Our staff are not only willing to step up and do what Legacy Cooperative member/owners need them to do, they are happy to do it," says Joe Kremer, Legacy Cooperative Agronomy Manager. "If they get criticized, they take it personal, which tells me how dedicated they are to meeting member/owner needs."

He gives the staff tremendous credit for taking care of member/owner needs in a timely fashion. "We had more fertilizer booked ahead than most years, which is a big help," says Kremer. "The more preplanning a member/owner can do, the better. However, our staff even managed to take care of those who hadn't planned ahead."

This included those who did business at Legacy Cooperative's newest agronomy facility at McVile. The addition of fertilizer and seed supplies for the previously underserved area paid off for the cooperative and local farmers, notes Kremer.

"We moved fast, at the right time and with the right personnel," he says. "We really appreciated the support we got there and hope to continue growing the business."

Another bright spot in a good year was the Rolette agronomy center. "The sales team at Rolette is going in the right direction," says Kremer. "They achieved exceptional growth in seed sales, as well as overall agronomy."

He notes that getting the job done at



Derek Briss heads up the new Legacy Cooperative agronomy center at McVile.

McVile, Rolette and elsewhere was made easier by exceptional spring weather and well-maintained equipment that held up. Summer went smoothly as well as applicators delivered planned crop protection products.

"Now that we have moved into harvest, we are seeing scab and disease issues in fields that didn't receive fungicides," says Kremer. "Where we sprayed, the crop looks better."

Member/owners who booked fertilizer for the spring saw significant savings as prices rose. Post-planting, the price of urea began to fall. Now, member/owners are taking advantage of that with more booking ahead.

"The price of urea has dropped \$300 from its high point," says Kremer. "However, the market seems to have hit bottom, and as grain prices increase, we expect fertilizer prices will also. Uncertainty in the world marketplace is another reason to consider booking ahead."

He notes that current prices for urea and anhydrous ammonia are very reasonable. If the region gets some rain in coming weeks, he expects a lot of both will be

applied post-harvest.

"If applying anhydrous this fall, be sure to use a nitrogen stabilizer," advises Kremer. "It's a small additional investment to help ensure the nitrogen is there next spring when your crop needs it."

Ensuring there will be ample supplies of fertilizer available is an ongoing process at Legacy Cooperative. "We have been getting product in throughout the summer," says Kremer. "We have a lot of urea on hand already, but we are making our plans for next year for seed and chemicals, as well as fertilizer."

Kremer points out that the 2027 crop year has already begun. As farmers wrap up harvest, now is the time to look ahead, in particular at seed.

"There is no carryover of soybean seed," says Kremer. "We will have to rely 100 percent on what was grown this year. It will be better to buy early to be safe rather than sorry if supplies of preferred varieties run out."

A good place to start is to sign up for Secure Financing, suggests Kremer.

"There will be some changes in the new program, including being integrated with AgVend," he says. "The changes will make it much more user friendly, so it will work even smoother."

The integration of Secure Financing with AgVend is a pilot project only available in North Dakota to Legacy Cooperative member/owners. Kremer explains that it is one of five pilots across the country.

"It will help member/owners better track the flow of inputs and pricing," he says. "Get signed up now, so you can take advantage of it as well as other new features and benefits being announced in the coming weeks."

CAREER ENHANCEMENT OPPORTUNITIES ABOUND AT LEGACY COOPERATIVE

One of the challenges that any organization faces is the same challenge that faces you, our farmers and patrons of Legacy Cooperative. That challenge is succession planning. When is the right time, how do we find the right person for the job? We try to promote from within our own division and location as those people have a working knowledge of the facility and the people. However, that is not always the case.

"We are a little short-staffed at the terminal right now, and the location manager at Rock Lake resigned in August," says David Berginski, Legacy Cooperative Operations Manager. "At Bisbee, Brian Young retired at the end of July. And at the Egeland elevator, Eddy Lauck has had to cut back due to his wife's health issues."

However, in an organization like Legacy Cooperative, challenges also create opportunities. Berginski points out that every opening creates an opportunity for employees to step up and move up. As they do so, openings are created for new hires who quickly realize there is room to grow in their career if they choose.

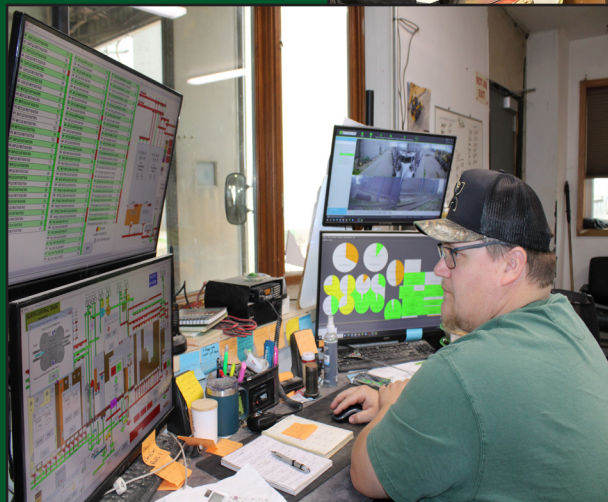
"Chase Mattern had been working in the agronomy department running a floater and sprayer for 14 years and wanted to take on the challenge at Rock Lake," says Berginski. "Within the first week, he was doing a phenomenal job and since then he has exceeded all of my expectations. It is so nice to get phone calls and text messages saying you got it right, he is a great fit."

Similar transitions took place elsewhere. At Bisbee, Chris Tastad has been running the computer at the terminal. He is responsible for managing over 6 million bushels of space and making sure that we make our target marks on trains. Last year, we loaded 48 shuttle trains and several singles. Chris

continues to take on more responsibility every day and is really proving that he will be a leader within his division. In the same sense, Dylan McGrath has begun to take on a role of facility maintenance; he is learning and helping make sure that everything runs as smoothly as



Chase Mattern is just one of many Legacy Cooperative employees to move around and up in the organization over the years. He took on new challenges as he moved from floater and applicator operator to managing the Rock Lake Elevator.



Chris Tastad made the transition from facility operator to running the Bisbee terminal computers, emptying semis and filling silos and trains.

possible. "The rest of our elevator staff are pretty much unchanged with the exception of Rolette and Egeland. Casey Mattson stepped in at Rolette as the current elevator manager had some health problems. While Tony Hendrickson asked for more challenges and moved from truck driver to interim elevator manager at Egeland to fill in for Eddy Lauck."

"I am confident that each of these employees will succeed," says Berginski. "Their success this fall will contribute a great deal to the success of Legacy Cooperative. That success will be measured in movement of grain in and out of satellite elevators and the terminal itself."

As usual, by mid-July, grain was moving into our elevators and from there to the terminal, says Berginski. As quickly as grain came in, it went out. A soybean train left in late July, and

three wheat trains were loaded out before harvest started in mid-August. "We filled three more wheat trains in August," says Berginski.

The completion of the four new 500,000-bushel silos at Bisbee will make a big difference in space availability. We have the first two silos filled with Spring Wheat and have gone through the filling procedure for them. And we are currently waiting for soybeans to start the next two.

Berginski credits Brooks Larson for the trains and the grain marketing that allowed them to be filled. "Brooks has done a phenomenal job selling the grain and scheduling the trains," says Berginski.

WEATHER AND WAR SHAPE GRAIN MARKETS

Weather has been a driving force in worldwide grain markets in recent months, bringing welcome news to U.S. producers and Legacy Cooperative member/owners. While yields have declined locally from recent highs, higher grain prices have provided an important boost, notes Brooks Larson, Legacy Cooperative Grain Division Manager.

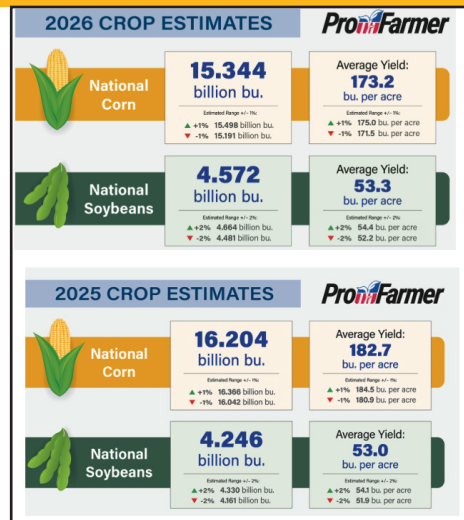
"The markets have been volatile on all fronts," says Larson. "It started with dry conditions throughout the winter wheat-growing areas, resulting in half a crop, while combined U.S. wheat acres were already at a record low."

The U.S.-Iran war and the Russia-Ukraine war have added volatility to the grain markets as well. Both wars are keeping crude oil prices high, and oilseeds such as canola and soybeans have followed. In the Black Sea region, Russia and Ukraine both continue to target each other's grain export terminals, which has significantly reduced export estimates for both countries and given wheat and corn markets an extra boost.

Hot, dry weather also hit the European Union (EU), severely damaging corn and other grain crops. Market analysts expect EU grain production to fall below 1990 levels. French corn production is projected to drop by 50 percent, its lowest level in 50 years.

In late August, the International Grains Council cut its forecast for global grain production by six million tons. Meanwhile, global grain trade is forecast to decline by 3.5 percent, largely due to reduced exports from the Black Sea region caused by the Russia-Ukraine war.

In the U.S., previously projected increases in corn and soybean production are now in question. In early August, the Pro Farmer Tour and the USDA were already predicting national averages well below the record yields of 2025. Uneven



The August ProFarmer (DTN) farm tour projects nearly a million bushel decline in corn production. Crop prices strengthened in response.

weather since then has placed additional pressure on yield projections.

Weather concerns continue, with extreme heat across Oklahoma and Texas expected to extend into the Southeast, while excess moisture may create problems elsewhere, at least in the short term.

Larson notes that heat and drought have taken a toll across North Dakota. Western North Dakota experienced a below-average wheat crop, with some wheat being baled in the southwestern part of the state. Even the Red River Valley was affected, with average wheat yields dropping to around 60 bushels per acre, compared with the area's typical 90 to 100 bpa average yield.

Soybean exports to China have also been strong this year, with China reportedly having purchased around half of its 2026 commitment of 25 million metric tons. This has given basis a significant boost compared with the levels we were looking at last year at this time. China's President Xi is expected to travel to the U.S. on September 23 to discuss trade with President Trump.

Larson suggests that the market reaction

has created opportunities for grain producers. As member/owners have taken advantage of rising prices, grain has been pouring into and through Legacy Cooperative elevators and the terminal.

"We had around 1.5 million bushels of wheat in storage mid-summer, and with the exception of the Bisbee terminal, we were cleaned out by harvest," says Larson. "Wheat harvest started a little earlier than normal this year, with the hot and dry July pushing the crop to early maturity. We had full-fledged wheat harvest by August 20th."

Getting bins cleaned out and space available for new-crop grain was challenging, as old-crop grain continued moving to the elevators until harvest started.

"While we had steady train traffic, shuttle arrivals have been slower than normal," says Larson. "Where a train typically takes three to four days to arrive from the West Coast. In August, it has been taking six to seven days to make that same trip back to Bisbee. That can be a problem, as time is of the essence during the busy harvest season. We can backfill a train in as little as a day and a half."

"Our staff is phenomenal at turning a train around and sending it off," says Larson. "We can fill a shuttle with wheat in as little as seven hours, soybeans in nine hours, and corn in 10 to 11 hours."

All too often, the employees filling the train have already worked an extra-long shift.

"Harvest hours make for some long days for our employees this time of year. If a train shows up mid-day, they are frequently asked to work until midnight or later to get it loaded. We appreciate the hard work of all our staff this time of year. We wouldn't get very far without their dedication," says Larson.

GAS AND DIESEL MARKETS REMAIN "FLUID"

Earlier this year, international conflicts began increasing prices for gas and diesel on the world market. Fortunately, Legacy Cooperative member/owners had the option of locking in lower prices preplanting.

"We had a fair number of member/owners contracting ahead this past spring," says John Lovcik, Legacy Cooperative Energy Manager. "It was a good decision for them then and one to be considered today as well."

Lovcik notes the conflicts have not been resolved, and prices have reached record levels. He points out that other factors can have an even greater and more immediate impact.

"Refineries are already running a little tight," says Lovcik. "The hurricane season has been quiet, but that could change rapidly. Any little blip, such as a refinery going down, can create a ripple with immediate effects."

Due to current conditions, Lovcik suggests that having fuel on hand is more important than whether the price will go up or down. "The market is pretty inflated with premium risk," he says. "We don't expect any long period outages, but there could be a day or two where product is out at the terminal. Keeping tank levels on the top side is recommended."

On the positive side, Legacy Cooperative is in good shape energy wise. "The merger gave us more allocation at different terminals and more bulk storage," says Lovcik. "Having our own fuel transport company is also having a positive impact on delivery to our retail outlets, as well as to member/owners."

Another positive is really good supplies of propane for crop drying needs. Looking ahead, contracts will soon be



Legacy Cooperative cards can now be used 24 hours a day at all locations.

available for winter heating. "We will post availability and pricing on the Legacy Cooperative website," says Lovcik.

The merger also provided a challenge to the energy division. The software platform for Farmers Union Oil of Devils Lake was transitioned to that of Legacy Cooperative. It involved many hours of training and extra work while continuing to service member/owner needs.

"We moved their data into our AGRIS software platform," says Lovcik. "In doing so, there is always a learning curve with its own challenges. However, everyone from both groups put their shoulders into it and kept things moving forward."

He credits both groups with the effort made during and after training.

"Those new to AGRIS were open to asking questions and appreciated the support they were getting," says Lovcik. "They learned and caught on fast. Those experienced with AGRIS were very good at supplying needed support."

By the end of July, the transition was largely complete. However, there were still a few bugs that had to be ironed

out in August. One of these was the ability of all member/owners to use their local Cardtrol cards for 24-hour pump access at all the newly merged outlets. When that didn't happen, the energy division went into overdrive.

"We had sent out letters encouraging former Farmers Union Oil of Devils Lake members to request new cards prior to August 1st," says Lovcik. "While we had a good response, not everyone had done so, and pump access was unavailable to them. They were able to use their account inside at the counters when the stores were open."

New cards were ordered and the problem resolved. "It was an unexpected glitch, and we appreciated affected member/owners' patience," says Lovcik.

Former member/owners of Farmers Union Oil of Devils Lake will soon have access to the AgVend app for online payments and contracting.

"They didn't have anything like AgVend before and will find it to be a great tool," says Lovcik. "We are still trying to get all the behind-the-scenes elements on AgVend and hope to introduce it more fully by the end of September."

What Farmers Union Oil of Devils Lake did have, however, was a loyalty program at its C-stores—something Legacy Cooperative did not have in place. "Once we are confident that all of the accounts are set up correctly, we plan to introduce a loyalty program for all of our member-owners," says Lovcik. "Our team members who have experience with loyalty programs will be a great resource as we work to get it up and running."

SAFETY PROGRAM EXPANDS WITH MERGER TO INCLUDE ALL LEGACY COOPERATIVE LOCATIONS

When merger talks began between Farmers Union Oil of Devils Lake and Legacy Cooperative, having a manager dedicated to safety was not a major discussion point. While both made safety a top priority, Legacy Cooperative had the person in place.

Stephanie LeVeque, Legacy Cooperative Safety and Compliance Manager, worked closely with grain, agronomy, and energy division managers and staff prior to the merger. Post-merger, her duties expanded significantly with the addition of Farmers Union Oil of Devils Lake locations.

"Safety is always a priority in any business, especially one that involves fuels and lubricants," says Tom Haahr, Legacy Cooperative Chief Operating Officer. "Having someone like Stephanie brings an added layer of support, ensuring that even little things are not overlooked."

Replacing a faded placard on a propane tank is important but may not rise to the top of a "to-do" list. Placing a sign near an overhead door warning of a crushing hazard becomes a reminder for employees and member/owners alike. Every employee knowing the number and placement of fire extinguishers and first aid kits can help prevent a tragedy or save a life. Setting aside day-to-day duties to address that need may wait for a slow day that never comes.

"It is attention to the little things that can

really make a difference," says Haahr. "This is what Stephanie ensures our employees at every location do."

For LeVeque, the first step in the process was to form a safety advisory team as part of the merger. This allowed her to introduce the existing safety program to those unfamiliar with it.

"We worked through new systems, processes, and ways of doing business," says LeVeque. "One thing that never changed for any participant was their commitment to safety."

"It quickly evolved from informational to I see the hazards and understand the need for change," says LeVeque. "Getting that recognition is a process, as it means managers having to add another task to their list."

In the past, Farmers Union Oil of Devils Lake sent employees off-site for training, such as that offered by the Propane Education and Research Council (PERC). LeVeque explains that the goal at Legacy Cooperative is for managers to do safety and compliance training in-house.

"We have managers who are PERC trained, so we don't have the cost of remote training," says LeVeque. "More importantly, with trained managers in-house, they can check on safety status and training retention."

LeVeque recognizes that having someone in her position was an unexpected change post-merger. "Every location had a two-month notice of what to expect with a safety inspection," she says. "Some were

Safety inspections find things little and big that need attention. A dirty dust guard on a grinder suggests the safety guard may not be used. A fire extinguisher sign with no extinguisher and an exit sign alongside the door, not above, are fire code violations. In an emergency, they could endanger employees and member/owners using the building.

aware of when and what time. Others were concerned about having someone walking around and taking pictures."

What LeVeque found was mostly minor hazards easily corrected. One was both an indication of safe operations and yet a concern.

"One safety kit was original to the building's construction and had bandages dating from the 1970s," she recalls. "There definitely had been no emergencies."

LeVeque and a team of outside consultants have inspected all the newly merged locations. With that base to work from, she will be moving to a program of regular training and annual or semi-annual safety awareness events.

She salutes the employees from both former organizations for maintaining high safety standards throughout the transition. As important as the safety programs and training are, she emphasizes it is the commitment of employees to safety that matters.

"The merger highlighted the strength of our safety culture," says LeVeque. "When challenges arose, people stepped up, supported one another and stayed focused on protecting themselves, their coworkers and our communities. Safety isn't something we put on hold during change. It's what helps us navigate change successfully."



RECORD SEED SALES IN 2026 DEMONSTRATE LEGACY COOPERATIVE MEMBER/OWNER LOYALTY

Seed orders from Legacy Cooperative member/owners reached record levels this year. These sales were helped along by new member/owners ordering from the recently acquired McVile agronomy center.

"The McVile center was put together late in our normal sales season, but local farmers really responded to what we offered," says Trevor Darling, Legacy Cooperative Seed Manager. "We had great support from Hamilton Systems to quickly get the bins we needed for seed and fertilizer, as well as get a seed treater in place. The old warehouse worked for tote storage, although it won't be enough in the future. What we had got us through the season."

He credits Derek Briss, the newly hired manager. "Derek has a great relationship with farmers in the area," says Darling. "He retained their loyalty while introducing them to Legacy Cooperative products and services."

While McVile did well as a new location, long established locations also did well. "We have a great sales team," says Darling. "Everything was up, and we grew overall market share. Even without McVile, we had record soybean and corn numbers."

Darling gives Rolette a shout-out for doubling sales volume year-over-year. "Seed sales at Rolette weren't small to start with," he says. "However, Emily Paul and Ashton Wold nearly doubled sales their first year and did even better this year. We anticipated growth, but they really overperformed."

Darling notes that member/owners appreciate the services Legacy Cooperative offers with seed sold. "Because of our sales volume, we are able to ship seed directly to the farm," he says. "We also offer farm delivery from our warehouses. With our AgriLite dual-



Well trained and motivated Legacy Cooperative employees earned member/owner loyalty for record seed sales in 2026, while upgraded equipment like this AgriLite dual use trailer delivered seed in lot sizes the member/owners appreciated. Both employees and equipment represent investments the cooperative board and management have made on behalf of member/owners to maintain and enhance Legacy Cooperative's reputation for high quality and competitive products and services.

use trailers, we can deliver a lot of units at one time, something our member/owners really like."

Investments Legacy Cooperative has made and continues to make in equipment, facilities, and personnel is also contributing to member/owner satisfaction. "The new equipment we have added really pays off in terms of efficiency," says Darling. "Those growers picking up their seed know they can get in and out quickly."

One of the most important services the Legacy Cooperative seed sales team can offer is information. Darling notes that it has been a busy August and September, with team members touring plots to see how the new varieties and hybrids did this year. The old adage of not putting all your eggs in one basket came through loud and clear, adds Darling.

"We had a very different weather pattern this year compared to last, and we are seeing some soybean varieties really perform well this year that didn't do so well last year," he says, adding, "Last year an 02 Asgrow variety was hammered by white mold. As a result, there wasn't a lot of demand for it this past spring. This year it looks to outperform other varieties."

Darling encourages member/owners to keep an eye on fields as combines roll. "See what looks good and discuss your results and those of neighbors with your seed sales team member," he says. "They know what's coming and what's in short or adequate supply. Get your orders placed early to lock in your preferences. Let us earn your loyalty for another year."

NEW SILOS KEEP LEGACY COOPERATIVE GRAIN MOVING

A year ago, the four 500,000-bushel silos now in use at Bisbee were just concrete pads. As recently as this past August, crews were finishing last minute projects while initial fills began. And by mid-September, the



new silos were vital elements of Legacy Cooperative grain operations, helping maintain space at local elevators and filling trains headed west.



NEW MARKETING MANAGER EMBRACES THE LEGACY COOPERATIVE WAY

Teresa Zimmer brings a host of experience to her new role as Legacy Cooperative Marketing Manager. The Manitoba farm girl studied communications in Winnipeg before finding her professional path.

“I’ve had the privilege of combining my love of agriculture with marketing and communications,” says Zimmer. “I’ve worked with a variety of ag suppliers and organizations in western Canada, including Syngenta, Nutrien Ag Solutions, Brandt and AGI.”

Her work included ag retail and corporate marketing support. “I gained experience with seed and crop protection products, and agronomic knowledge,” says Zimmer. “While some products differ between the Canadian and U.S. markets, the biggest difference is often their names.”

Zimmer's life and career path changed after marrying her husband Griffin Zimmer two years ago and joining the family farming operation at Munich. When a position opened at Legacy Cooperative, Zimmer saw an opportunity to put her marketing and communication skills to work.

“What appealed to me most about Legacy Cooperative is their focus on member/owners and the local communities. Growing up on a farm in a small community, I know how important that is,” says Zimmer.

Zimmer and her husband are looking forward to welcoming their first child in November. “I will be taking some time off and returning to work in the New Year,” she says. “I’m looking forward to getting to know more of our member/owners when I return.”



IT IS ALL ABOUT FAMILY AT LEGACY COOPERATIVE

At Legacy Cooperative, taking care of family is a top priority. Emily Paul and Ashton Wold don't just advise Boucher Farms on agricultural inputs; they always keep the well-being and future of the multi-generation farm family in mind. It is a big responsibility, but one that Paul, the Rolette Agronomy Location Manager, and Wold, Agronomy Operations Specialist, take seriously.

"They're one of many great farm families that we work with," says Paul. "Brenda and Danny started with Rolette Farmers Union in the 1980s before it merged with North Central Grain and eventually became Legacy Cooperative. It goes beyond cropping decisions, by also collaborating on variety trials to provide data that helps us, them, and neighboring member/owners as well."

That long-term relationship has continued to grow as Tucker and Jake Boucher joined their parents' farming operation seven years ago.

When Paul and Wold joined Legacy two years ago, they found a warm welcome at Boucher Farms. The sharing



of information about seed and crop production is a two-way street and one that has proven beneficial to all.

At Legacy Cooperative, making family a top priority can also mean not being able to do the work you love. Eddy Lauck (lower right) has been the location manager at the Egeland elevator for about four years. It is a job he loves and part of a career with the cooperative that started at the Rolette

C-Store many years ago. The West Virginia native loves his adopted state and his cooperative.

"I've been to a lot of places in my life, and the people in North Dakota are some of the nicest I've ever met," he says. "Moving here, I was accepted like family."

At Legacy Cooperative he was accepted as well. "I think management here is the only place I've ever worked where they listen to employees and take our suggestions to try to fix problems," says Lauck. "It is a fantastic place to work."

When Lauck and his wife faced personal health problems, Legacy Cooperative listened. Lauck has stepped back from his day-to-day duties to give his wife the support she needs.

Finding someone to fill in was not difficult. Tony Hendrickson (left), who has been with Legacy Cooperative for two years, stepped up. Lauck stops by when he can, helping out and offering advice. It's what family does.





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LEGACY COOPERATIVE PUTS EMPLOYEES FIRST SO THEY WILL ALWAYS PUT YOU FIRST

At Legacy Cooperative, we prioritize our employees. Our wages are competitive, and our benefits are comprehensive. If employees need time for their own health needs or that of loved ones, we do our best to accommodate those needs. If there is a sports or other school event involving family members, we try to ensure they can attend, even during busy planting or harvest seasons.

The reason is simple. We want the best possible employees to give you, our member/owners, the best possible service.

We are very proud of our team and the work they do for you. We will continue to put our employees first so they can put you and your needs first.

We want an employee team that considers Legacy Cooperative a career, not just a job. They may work in any of our divisions – grain, energy, agronomy, retail, administration - but their career is cooperative.

It is why we promote from within whenever possible. If a member of the team seeks additional challenges, we do our best to satisfy them. That may mean moving from equipment

operator to elevator manager.

The goal is a team who are dedicated to meeting the needs of Legacy Cooperative member/owners. They know that when they do that, they are making their cooperative stronger and making their career more successful.

We are very proud of our team and the work they do for you. We will continue to put our employees first so they can put you and your needs first.

**GET THIS NEWSLETTER AND THE LATEST UPDATES FROM AGRONOMY, GRAIN, SEED OR ENERGY DIGITALLY.
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